

ANDREW  
ADVANCING PEOPLE PERFORMANCE  
HORSFIELD



**Book a compelling  
keynote.**

A great speaker if you are seeking a  
fresh face with a fantastic message.

Being passionate about performance, I revel in the opportunity to talk to audiences about advancing people and performance. The practical approaches I share are hugely relevant to any industry or organisation where success is a serious aspiration.



# Speaking topics.

Here is a brief overview of the keynote presentations I currently offer. They are delivered from the platform of my expertise and always come tailored to the context of your audience and event.

## **Power your performance**

#strategy #transformation #leadership

Work worth doing always has a hard part. A point in time in any results based activity when aspirations for achievement get seriously challenged. The time when people can feel stuck and performance can stagnate. This keynote helps leaders learn how to structure success so they, and the teams they lead, can go further, faster with less effort.

### **Timing**

This works best scheduled as an opening keynote or early in your program.

### **Perfect for**

Senior leaders looking for new ways to address performance challenges. Or emerging leaders learning to manage people and performance.

## **Amplify your impact**

#motivation #progress #change

When the defining moment comes either we define the moment or it defines us. Success has no middle ground. Delivering results requires us to align the decisions we make, the actions we take and the outcomes we serve. Moving beyond motivational hot air, this keynote provides real insight on how to build assets that amplify personal impact.

### **Timing**

Priming people for action – this keynote can work at any stage in your event.

### **Perfect for**

Leaders and teams that want to promote personal responsibility as a crucial component to the performance uplift they are trying to achieve.

## **Get the job done**

#transformation #motivation #leadership

We don't always have the motivation to do the work that matters. When work is just an endless investment of effort, we get demotivated and quickly default to easier alternatives. This keynote will give leaders specific strategies to empower the emotional labour that is needed to deliver results in a demanding context.

### **Timing**

Ideally schedule this keynote at the conclusion, or close to the end of your event.

### **Perfect for**

Leaders, coaches or educators who must shape and influence motivation and behaviour to advance people and performance.

# 5 reasons to book me.

Hiring the right keynote speaker is a very important decision. Here are five reasons Andrew is fast becoming a favourite with meeting and event planners seeking a fresh face with a fantastic message:

## **Deeply relatable**

The perfect presenter can be quite intimidating. So while Andrew is highly professional – he is also human. His openness, integrity and insight as a speaker relaxes your audience, accelerates connection and inspires new thinking because your audience will be both entertained and engaged.

## **Active involvement**

Andrew is authentic in his commitment and care for your event. The proof is in the way he will engage your audience before and after his presentation, and work with you to develop marketing assets to drive registrations, attendance, and excitement with your clients, sponsors and attendees.

## **Fiercely practical**

Problems arise when people return to work and don't know how to implement the ideas that motivated them in the first place. Ideas without action is just inspiration. Andrew integrates practical steps that people feel empowered to implement as soon as he's finished talking. So you get the benefit where it belongs – back in your workplace.

## **Client focused**

While Andrew is a master at moving people – he knows it is all about you, your client and your audience. His passion to make a real difference is evident on and off stage and his commitment to you is simple. Serve you and do whatever it takes to make your event a raging success.

## **Creates change**

Andrew speaks with an authenticity and conviction on stage that stirs people hearts and inspires them to change. With stunning visuals, audience interaction and a simple, but not small message; his presentations have often been the catalyst for clients creating seismic shifts in people and performance.

# Don't take my word for it.

## Inspirational

Thanks for your outstanding presentation that was rated the best session for the conference. Your key messages were inspirational and integrated beautifully with our conference themes. I would like to thank you personally, and from a very appreciative audience.

Kay Macauley, Regional Manager,  
Australian Industry Group

## Delivered results

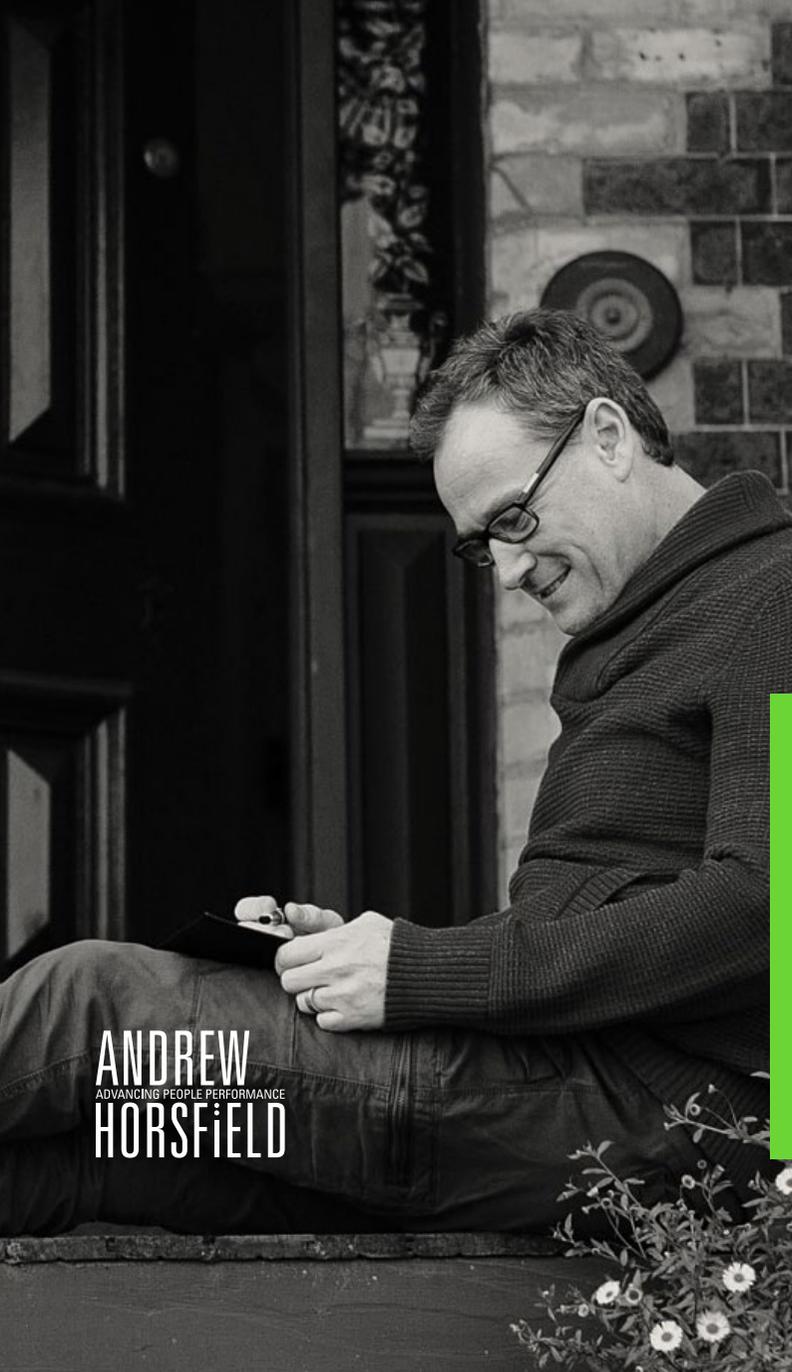
Andrew, you were entertaining, engaging and took the time to really understand our needs to deliver a dynamic and thought provoking session. You kept things moving at a pace that participants enjoyed, and while lots of programs deliver outcomes, you delivered results.

Kerry-anne Konstantinou, HR Manager,  
MotorOne

## Highly recommended

I could not recommend Andrew highly enough. Working with a largely skeptical audience, he engaged the room quickly and demonstrated an exceptional ability to connect our managers to his message – then win them over. He nailed our brief and was informative and entertaining.

George Loupos, Private Equity Manager,  
Akambo Private Wealth



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## About Andrew

Over the past 20 years Andrew has worked in Learning and Organisational Development in Australia, the UK, and South West Pacific. He has experience in advancing people and performance in finance, education, retail, technology and elite level sport.

Helping people perform at their peak is what gets him out of the bed in the morning. Sometimes way too early.

Success  
starts  
here.

Whether working with a start up making their way, or a mature business seeking new levels of success, Andrew draws on human psychology, neuroscience and motivational theory to help clients address the challenges of human performance.

Let's give you the tools  
to get the job done.

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